








ASA Philippines Foundation, Inc.
(A Microfinance NGO)

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Operations Department





BRIEF BACKGROUND

-  A non-stock, not-for-profit organization registered with SEC on July 9, 2004 and started operation on August 2, 2004.
-  Incorporated with financial grants from two benefactors – ADF and NCAF. PLDT-Smart Foundation joined late 2007. 3 benefactors provided P41.36 million.
-  A local NGO that is not connected to any big conglomerate outside of the Philippines.
-  Registered with BSP as Entity with Credit Granting Facility (CGE) since July 1, 2013.
-  RA 10693 or Microfinance NGO Act was signed into law on Nov 3, 2015.



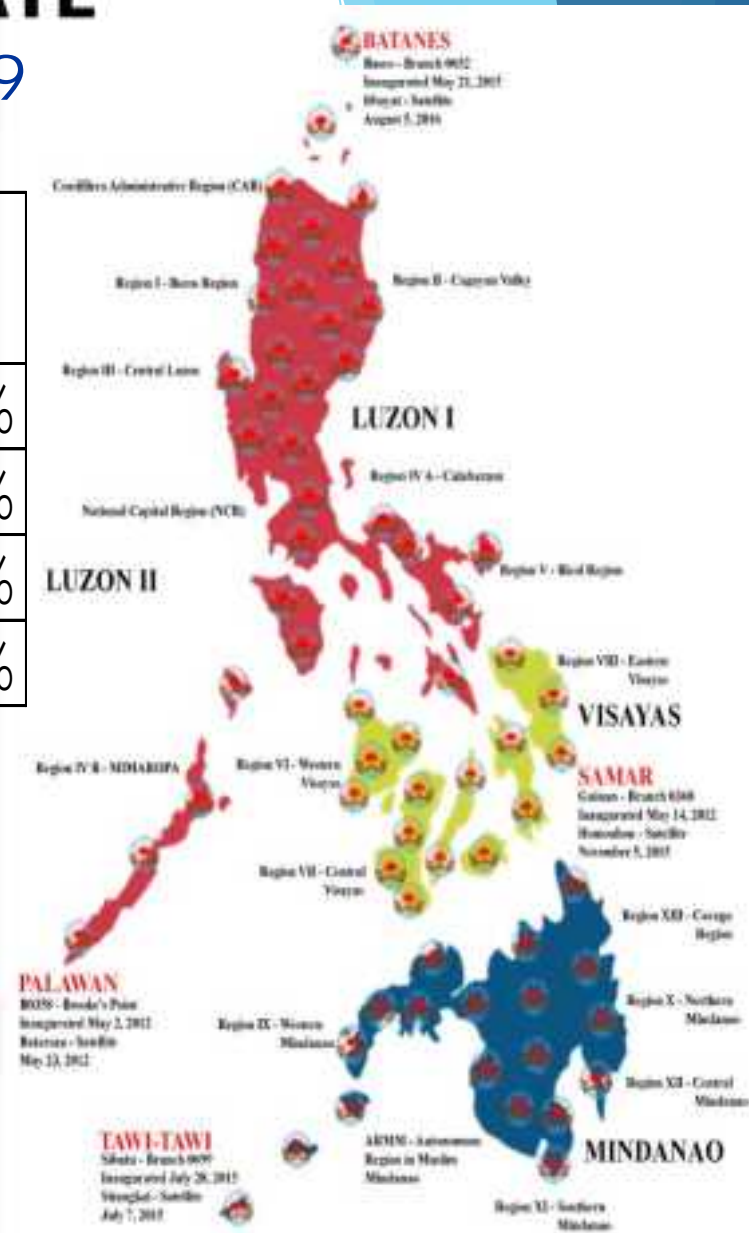


OPERATIONS UPDATE

As of June 30, 2019

	ASA Philippines	Philippines	%
Barangays	25,706	42,039	61%
Municipalities	1,282	1,489	86%
Cities	145	145	100%
Provinces	82	82	100%

	Branches	%
Luzon	822	51%
Visayas	410	25%
Mindanao	384	24%
TOTAL	1,616	100%

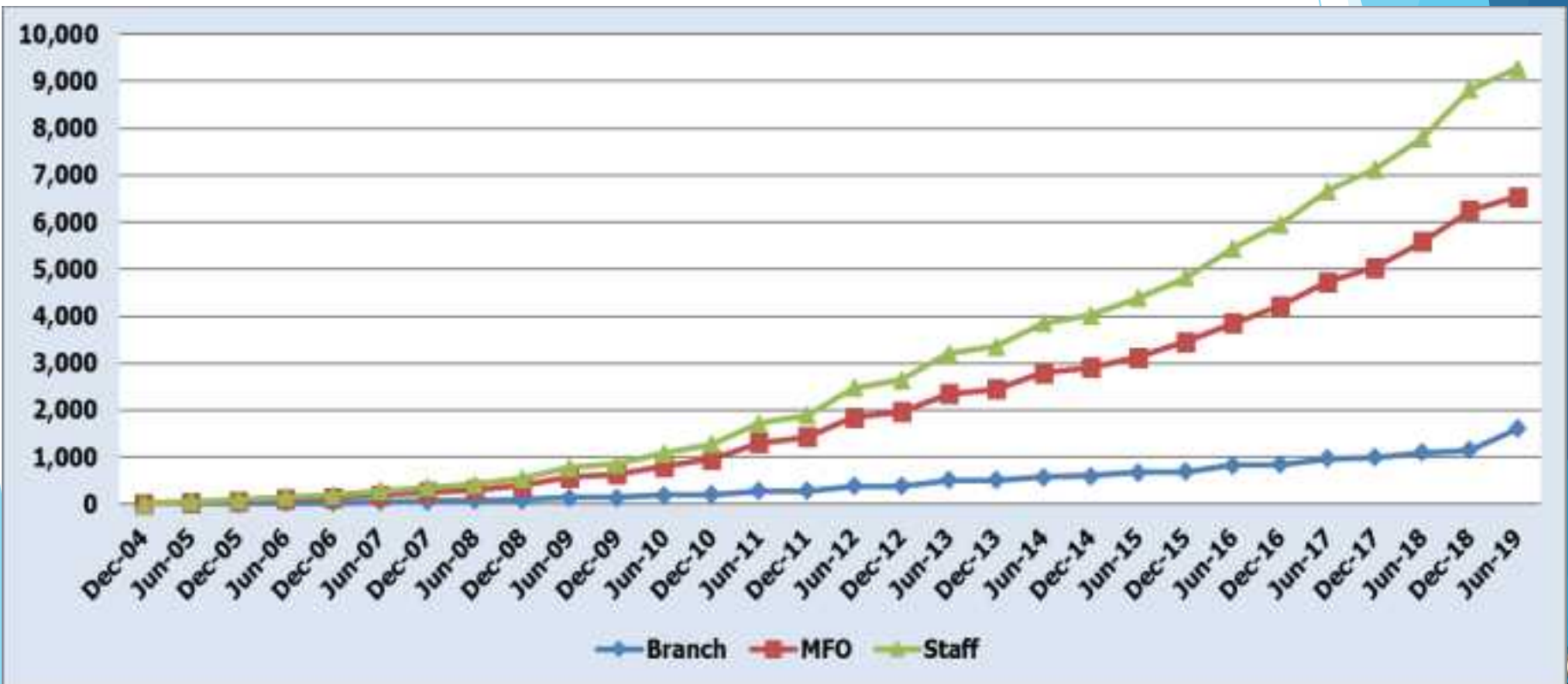


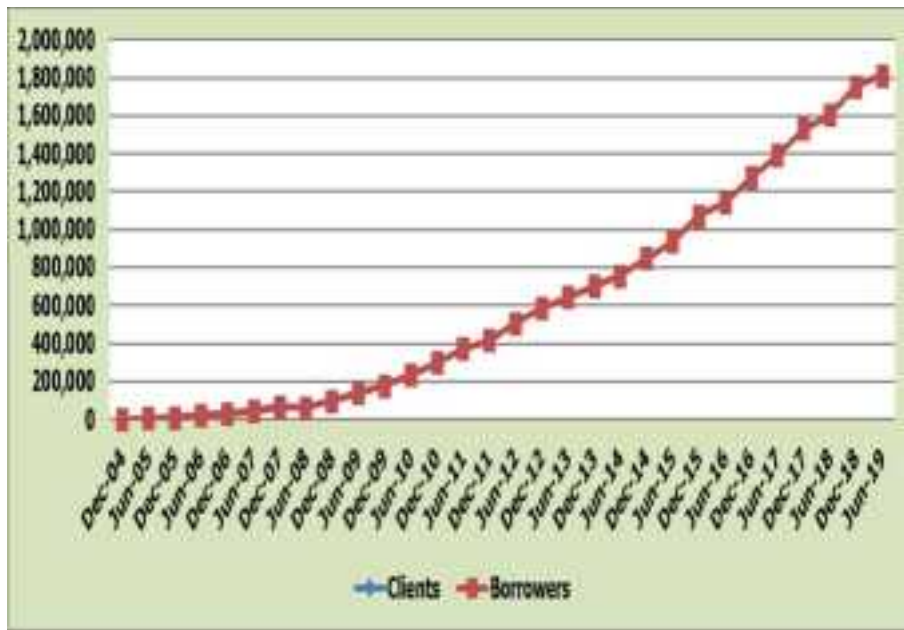


ASA Philippines Update

As of June 30, 2019

# of Microfinance Officers (MFO)	6,549
# of Total Staff	9,272
# of Financially Viable Branches	1,563





ASA
Philippines
Update
As of June
30, 2019

# of Total Clients	1,812,139
Amount of Savings	P 9,641,033,880
# of Active Borrowers	1,812,139
Loan Balance	P19,632,615,162
Repayment Rate (RR)	99.35%
Portfolio at Risk (PAR)	0.43%





FINANCING PRODUCTS

REGULAR FINANCING:

- ★ *Regular / Microbusiness Financing*
- ★ *Agriculture Financing*
- ★ *Murabaha (Cost-Plus)*

SUBSIDIARY FINANCING

- ★ *Water and Sanitation Financing*
- ★ *Home Financing*
- ★ *Solar Home System Financing*
- ★ *Education Financing*
- ★ *Qard Hassan (Calamity)*



Clients Community Services As of June 30, 2019

PROGRAMS	2019		Prior Years		Total	
	#	Amount	#	Amount	#	Amount
I. Death Benefits	5,142	49,086,000	36,276	316,200,000	41,418	365,286,000
II. MaaASAhan / Hospitalization	70,982	42,011,250	391,191	242,839,430	462,173	284,850,680
III. Relief Activities and Grants	43,722	45,982,560	1,013,360	452,785,057	1,057,082	498,767,617
IV. Scholarship	4,597	13,664,320	21,073	246,088,080	25,670	259,752,400
V. Business Development Program	58,548	14,546,120	90,365	37,389,935	148,913	51,936,055
VI. Medical Mission and Health Care	40,168	5,940,720	257,590	41,967,510	297,758	47,908,230
VII. Environmental Care	100	58,020	2,566	141,270	2,666	199,290
VIII. Child Feeding	0	0	4,406	5,041,340	4,406	5,041,340
TOTAL	223,259	171,288,990	1,816,827	1,342,452,622	2,040,086	1,513,741,612
X. Rehabilitation Advance	947	3,018,000	47,662	175,896,500	48,609	178,914,500
TOTAL BENEFICIARIES	224,206		1,864,489		2,088,695	



SUCCESSION PLANNING

**Review &
Accommodate**



Ready



Develop



Create



Assess



Design



Identify



VISION

We are a not-for-profit organization devoted to helping an increasing number of poor Filipino families rise out of poverty by providing microfinance to help them establish or otherwise improve their own microenterprises. This shall result in increased family incomes and savings, while giving them greater access to life support goods and services in the most cost-effective and sustainable manner. Communities benefit as well from the goods and services provided by our micro entrepreneurs.

MISSION

ASA Philippines Foundation is committed to three sectors. First is a commitment to the marginalized poor sector for which the Foundation exists. Second is a commitment to the staff members who are dedicated to achieving the Foundation's goals. The third commitment is to the founders and patrons to make ASA Philippines the best and most self-sustainable MFI in the country. To these ends, we shall:

- deliver the highest value for money, client-responsive microfinance as well as supplementary products and services to the poor through the enterprising women of each family;
- create the best place to work in, where all staff members have the chance to live in dignity, develop a career path and experience fulfillment thru changing other people's lives as well as their own; and
- be self-sustaining and be the best managed microfinance institution in the country.





OUR IMPACT

**96% of the borrowers
increased their income**

**13% of the enterprises
created 369,876 jobs**

**96% of the borrowers
increased their savings
and assets**

**76% of the borrowers
have sent children to
school**





THANK YOU

