## Roadmap to Digitalization

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## **The Vision**



Goal: To increase the share of electronic payments

20% by 2020

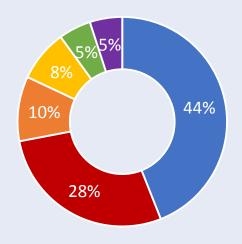
## **Status of Electronic Payments**

|                       |   |  | PAYEE                                       |   |
|-----------------------|---|--|---|---|
|                       | Monthly volume of<br>transactions;<br>% digitized, 2015 | Government                               | Businesses                                  | Persons                                 |
|                       | Government  | 4.5 million txns/ month<br>(84% digital) | 0.8 million txns/ month<br>(0.07% digital)  | 12 million txns/ month<br>(46% digital) |
| P<br>A<br>Y<br>E<br>R | Businesses  | 3.3 million txns/ month<br>(50% digital) | 536 million txns/ month<br>(0.26% digital)  | 62 million txns/ month<br>(7% digital)  |
|                       | Persons   | 0.7 million txns/ month<br>(1% digital)  | 1900 million txns/ month<br>(0.53% digital) | 20 million txns/ month<br>(2% digital)  |

Source: Better Than Cash Alliance (BTCA). Philippines – Country Diagnostic



## Fintech Landscape in the Philippines

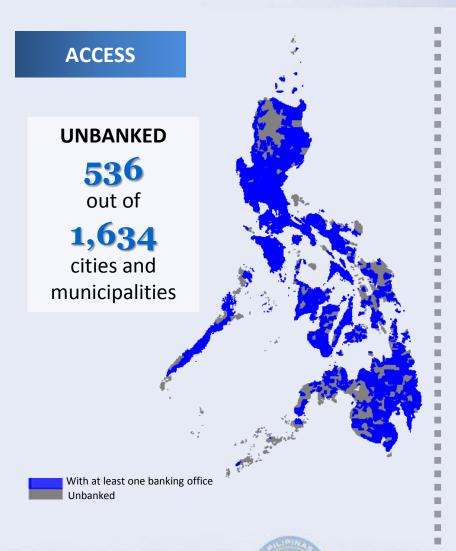


- Payments
- Alternative financing
- Remittance
- Comparison/marketplace
- Credit rating/analytics
- Others





## **Current State of Financial Inclusion**



**USAGE** 

48% of adults have savings, but...

7 in 10 keep their savings at home

**22%** of adults have outstanding loans, but...

**4 in 10** obtain their loan from informal sources

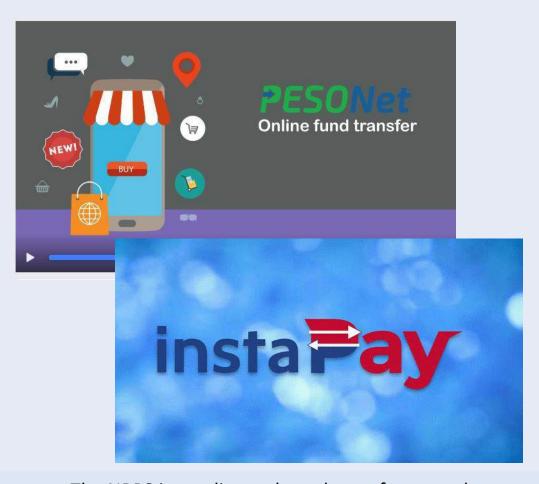
of adults have payment transactions but...

6 in 10 pay using cash

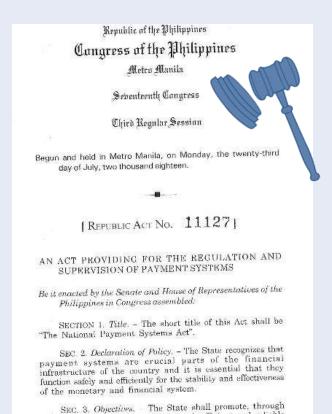
**23%** adults with a formal account

BANGKO SENTRAL NG PILIPINAS

# National Retail Payment System (NRPS) & National Payment System Act (NPSA)



The NRPS is a policy and regulatory framework that aims to establish a safe, efficient, reliable, and affordable retail payment system in the Philippines.



The NPSA gives supervisory and regulatory powers to the BSP over payment system operators in the Philippines.

the Bangko Sentral, the safe, secured, efficient and reliable operation of payment systems in order to control systemic risk and provide an environment conducive to the sustainable

growth of the economy.

## **Digital Payments Roadmap**



 PESONet ACH - Funds available to payee on same day at full value with no transaction limit. Serves as alternative for check payments. (November 2017)

#### Realtime low value payments

 InstaPay ACH - Funds available to payee instantly at full value, but each transaction is subject to P50 thousand limit. Serves as alternative for ATM cash withdrawal. (April 2018)

3 PILIPINAS

## **PESONet & InstaPay: Results So Far**



| PESONet      | June 2017      | June 2019      | %<br>Change |
|--------------|----------------|----------------|-------------|
| Volume       | 329,906        | 916,793        | 178%        |
| Value (Php)  | 52,763,876,332 | 88,103,695,919 | 67%<br>28%  |
| Participants | 40             | 51             |             |



| InstaPay     | Apr 2018   | June 2019      | % Change |
|--------------|------------|----------------|----------|
| Volume       | 1,740      | 2,476,280      | 142,215% |
| Value (Php)  | 19,119,358 | 20,922,617,362 | 109,332% |
| Participants | 16         | 42             | 163%     |

RAL NG PILIPINAS

## **Next Steps**

National QR Code Standard Government e-payments

(collections and disbursements)

2018





2019



## **Digital Financial Inclusion**



Democratized access to a transaction account

Basic Deposit
Account
E-Money Account



Expansive network of low-cost touch points

Cash agents E-Money agents



Efficient retail payment system

NRPS (PESONet, InstaPay)

Enabling financial infrastructure: national ID (PhilSys), digital connectivity

Strong cybersecurity, sound market conduct, financial and digital literacy

## **Other Initiatives**



Leveraging on compelling use cases for digital payments (e.g., social transfers, disbursement of wages to informal sector, payment of government fees)



Enhanced Financial
Consumer Protection
Framework and
Financial Consumer
Protection Bill



Financial and digital literacy



# Thank you!

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