

Who We Are?





"The dignity of a man is best respected by helping him realize his hopes and sharing with him the burden of his fears."

Don Ramon Aboitiz



RAFI Well-being Clusters and Programs







Physical Well-Being

Building healthy, resilient, and livable communities.









HUMANITARIAN DISASTER PREPAREDNESS & RESPONSE



Social Well-Being

Creating opportunities for growth and improving a sense of identity and purpose.











Economic Well-Being

Improving the economic well-being of communities.





Mission

"We are social entrepreneurs providing financial and non-financial services to empower the poor and elevate their lives."

Vision

"Empowered entrepreneurs achieving sustainability and growth, with dignity for their families and the community."

GOD-CENTEREDNESS INTEGRITY RESPECT SERVICE

Our Services













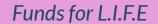














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SCHEDULED
TO OPEN
NEWLY
OPENED
MUNICIPLITIES
W/O BRANCHES
MUNICIPLITIES

360K Borrowers



3M Lives touched

312 Branches+40 Micro Plus Areas







3.68B Loan Portfolio





NEG OCCIDENTAL[®] DISTRICT 32 BRANCHES NEG ORRIENTAL DISTRICT

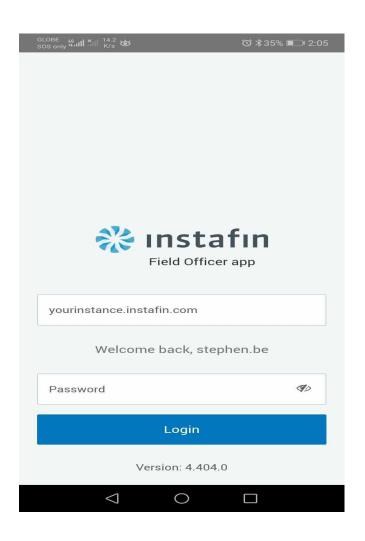


RAFI Microfinance Inc.

Loan Process and Procedures: A Learning Session

Mobile Application





Mobile App Features

- Member Creation Seamless onboarding of new clients
- Photo Documentation Built-in camera for capturing client and document photos
- Requirements Upload Easy and direct uploading of loan requirements
- Loan Creation Fast, mobile-based loan application setup
- Cashflow Scorecard In-app tool to assess client's financial capacity
- Loan Utilization Check Monitor how disbursed loan funds are being used
- PPI Scorecard Integrated tool for measuring client poverty likelihood

RAFI MICROFINANCE – LOAN PROCESS AND PROCEDURES

Loan Approval & Client Loan Field Loan Loan Release Utilization Reloan Steps Registration Disbursement Repayment **Application** Validation Check PALAWAN PAWNSHOP Channels **M**[®]LHUILLIER 💥 ınstafın ****** instafin ****** instafin 🗱 ınstafın KaagapPay ınstafın° Field Officer app Field Officer app Field Officer app Field Officer app **App** Branch (5-10mins) TS (10-15mins) 10-15mins 45-60mins 2-3mins REMCO/Bank 10-12 mins 5-7 mins **Processing** • BS (10-15mins) 10-15 mins (Day 1-2) (Week after) (Next Cycle) (10-15mins) **Lead Time** (Day 0 - 1)(Day 2) Trust Staff Trust Staff Trust Staff Client Responsible Trust Staff & Loan Processor & **Branch Supervisor Branch Supervisor Branch Supervisor** Online Application • Digital Form Physical Validation Manual Review · Automated Fund Scheduled Online Application Identify Submission Form Approval Transfer Payments Verification Eligibility Check Eligibility Check · Printing of Loan · Cash Center · Upload Required Approval & Payments Contract



Registration

Data Privacy

Agreement

Sub-process

Documents &

Scorecards

· Remit to REMCO

or Bank

Benefits to Clients & Institution





For clients:

- Faster loan release—especially during times of need
- No more complicated forms, photos and photocopies
- A better and more respectful experience—they're partners, not just paperwork

For RAFI:

- Cleaner and more consistent data
- Fewer errors, leading to better decision-making
- More scalable operations without increasing costs

Challenges and Next Steps





Challenges:

- Adjustment period
- Tech issues (devices, connectivity)
- Resistance to change
- Low digital skills

Next steps:

- Expand/enhanced digital tools
- Boost digital and financial literacy
- Use data for smarter, proactive support and more efficient decision-making

